

  
**maxis**<sup>®</sup>  
**MAXIS BERHAD**  
 (867573 – A)  
 (INCORPORATED IN MALAYSIA)

**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

The Board of Directors of Maxis Berhad (“Maxis” or “the Company”) is pleased to announce the following unaudited condensed consolidated financial statements for the first quarter ended 31 March 2011 which should be read in conjunction with the audited financial statements for the financial year ended 31 December 2010 and the accompanying explanatory notes attached to the unaudited condensed consolidated financial statements.

**UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENTS**

	Note	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
		QUARTER ENDED 31/3/2011	QUARTER ENDED 31/3/2010	PERIOD ENDED 31/3/2011	PERIOD ENDED 31/3/2010
		RM' m	RM' m	RM' m	RM' m
Revenue	10	2,133	2,152	2,133	2,152
Cost of sales		(688)	(716)	(688)	(716)
Gross profit		1,445	1,436	1,445	1,436
Other income		5	2	5	2
Administrative expenses		(384)	(370)	(384)	(370)
Network operation costs		(245)	(243)	(245)	(243)
Other expenses		(16)	(10)	(16)	(10)
Profit from operations		805	815	805	815
Finance income		9	5	9	5
Finance cost		(73)	(55)	(73)	(55)
Profit before tax	10	741	765	741	765
Taxation	18	(201)	(213)	(201)	(213)
Profit for the period		540	552	540	552
Attributable to:					
Equity holders of the Company		539	552	539	552
Non-controlling interest		1	-	1	-
		540	552	540	552
Earnings per share attributable to equity holders of the Company (sen):					
- Basic	27	7.2	7.4	7.2	7.4
- Diluted <sup>(1)</sup>		NA	NA	NA	NA

Note :

<sup>(1)</sup> NA denotes “Not Applicable” as there are no dilutive ordinary shares.

  
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**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	<b>INDIVIDUAL QUARTER</b>		<b>CUMULATIVE QUARTER</b>	
	<b>QUARTER ENDED 31/3/2011</b>	<b>QUARTER ENDED 31/3/2010</b>	<b>PERIOD ENDED 31/3/2011</b>	<b>PERIOD ENDED 31/3/2010</b>
	<b>RM' m</b>	<b>RM' m</b>	<b>RM' m</b>	<b>RM' m</b>
Profit for the period	<b>540</b>	552	<b>540</b>	552
<b>Other comprehensive income/ (expense) <sup>(2)</sup>:</b>				
Net change in cash flow hedge	<b>8</b>	(59)	<b>8</b>	(59)
Total comprehensive income for the period	<b>548</b>	493	<b>548</b>	493
Attributable to:				
Equity holders of the Company	<b>547</b>	493	<b>547</b>	493
Non-controlling interest	<b>1</b>	-	<b>1</b>	-
	<b>548</b>	493	<b>548</b>	493

Note :

<sup>(2)</sup> There is no income tax attributable to the components of other comprehensive income/(expense).

  
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**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

	Note	AS AT 31/3/2011 (Unaudited) RM' m	AS AT 31/12/2010 (Audited) RM' m
<b>Non-current assets</b>			
Property, plant and equipment	11	5,005	5,007
Intangible assets <sup>(3)</sup>		11,034	11,019
Deferred tax assets		82	96
		<u>16,121</u>	<u>16,122</u>
<b>Current assets</b>			
Inventories		240	214
Receivables, deposits and prepayments		852	936
Amounts due from related parties		12	14
Tax recoverable		46	41
Cash and cash equivalents		1,313	898
		<u>2,463</u>	<u>2,103</u>
<b>Total assets</b>		<u>18,584</u>	<u>18,225</u>
<b>Current liabilities</b>			
Provisions for liabilities and charges		33	60
Payables and accruals		2,980	3,106
Amounts due to related parties		22	43
Amounts due to a fellow subsidiary		-	1
Borrowings	22	13	13
Taxation		233	100
		<u>3,281</u>	<u>3,323</u>
<b>Net current liabilities</b>		<u>(818)</u>	<u>(1,220)</u>
<b>Non-current liabilities</b>			
Borrowings	22	5,480	5,061
Provisions for liabilities and charges		131	127
Payables and accruals	22	50	46
Loan from a related party	22	34	33
Derivative financial liabilities		395	349
Deferred tax liabilities		599	620
		<u>6,689</u>	<u>6,236</u>
<b>Net assets</b>		<u>8,614</u>	<u>8,666</u>

**Note:**  
<sup>(3)</sup> Includes telecommunication licenses with allocated spectrum rights of RM10,707 million and goodwill arising from acquisition of subsidiaries of RM219 million.

  
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**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Continued)**

	Note	AS AT 31/3/2011 (Unaudited) RM' m	AS AT 31/12/2010 (Audited) RM' m
<b>Equity</b>			
Share capital		750	750
Reserves		7,863	7,916
<b>Equity attributable to equity holders of the Company</b>		<u>8,613</u>	8,666
Non-controlling interest		1	-
<b>Total equity</b>		<u>8,614</u>	<u>8,666</u>
<b>Net assets per share (RM)</b>		<u>1.15</u>	<u>1.16</u>



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**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

Quarter ended 31/3/2011	← Attributable to equity holders of the Company →								Total equity RM' m
	Number of shares ' m	Nominal Value RM' m	Merger Relief <sup>(4)</sup> RM' m	Reserve arising from reverse acquisition RM' m	Other reserves RM' m	Retained earnings (Note 24) RM' m	Total RM' m	Non-controlling interest RM' m	
Balance as at 1/1/2011	7,500	750	30,440	(22,729)	(46)	251	8,666	-	8,666
Profit for the period	-	-	-	-	-	539	539	1	540
Other comprehensive income for the period	-	-	-	-	8	-	8	-	8
Total comprehensive income for the period	-	-	-	-	8	539	547	1	548
Dividends paid	-	-	-	-	-	(600)	(600)	-	(600)
Balance as at 31/3/2011	<u>7,500</u>	<u>750</u>	<u>30,440</u>	<u>(22,729)</u>	<u>(38)</u>	<u>190</u>	<u>8,613</u>	<u>1</u>	<u>8,614</u>
Balance as at 1/1/2010	7,500	750	30,440	(22,729)	53	431	8,945	-	8,945
Profit for the period	-	-	-	-	-	552	552	-	552
Other comprehensive expense for the period	-	-	-	-	(59)	-	(59)	-	(59)
Total comprehensive (expense)/income for the period	-	-	-	-	(59)	552	493	-	493
Dividends paid	-	-	-	-	-	(450)	(450)	-	(450)
Balance as at 31/3/2010	<u>7,500</u>	<u>750</u>	<u>30,440</u>	<u>(22,729)</u>	<u>(6)</u>	<u>533</u>	<u>8,988</u>	<u>-</u>	<u>8,988</u>

Note:  
<sup>(4)</sup> Pursuant to Section 60(4)(a) of the Companies Act, 1965, the premium on the shares issued by the Company as consideration for the acquisition of subsidiaries in the financial year ended 31 December 2009 are not recorded as share premium. The difference between the issue price and the nominal value of shares issued is classified as merger relief.

  
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**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>PERIOD ENDED 31/3/2011</b>	<b>PERIOD ENDED 31/3/2010</b>
	<b>RM' m</b>	<b>RM' m</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit for the period	540	552
Adjustments for:		
- non-cash items	324	304
- finance income	(9)	(5)
- finance cost	73	55
- taxation	201	213
Payments for provision for liabilities and charges	(39)	(25)
Other payments	-	(7)
	<hr/>	<hr/>
Operating profit before working capital changes	1,090	1,087
Changes in working capital	(116)	(171)
	<hr/>	<hr/>
Cash inflow from operations	974	916
Interest received	9	5
Net tax paid	(80)	(123)
	<hr/>	<hr/>
Net cash flows generated from operating activities	903	798
	<hr/>	<hr/>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Payments for handset subsidies	(41)	(20)
Purchase of property, plant and equipment	(243)	(134)
	<hr/>	<hr/>
Net cash flows used in investing activities	(284)	(154)
	<hr/>	<hr/>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Drawdown of bank borrowings	472	5,000
Repayment of loan from immediate holding company	-	(4,992)
Repayment of lease financing	(4)	(6)
Interest paid	(62)	(82)
Syndicated loan documentation fees paid	(10)	(39)
Dividends paid	(600)	(900)
	<hr/>	<hr/>
Net cash flows used in financing activities	(204)	(1,019)
	<hr/>	<hr/>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>415</b>	<b>(375)</b>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE FINANCIAL PERIOD</b>	<b>898</b>	<b>1,192</b>
	<hr/>	<hr/>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL PERIOD</b>	<b>1,313</b>	<b>817</b>
	<hr/> <hr/>	<hr/> <hr/>

**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**1. BASIS OF PREPARATION**

The unaudited quarterly report has been prepared in accordance with the reporting requirements as set out in Financial Reporting Standard (“FRS”) 134 – Interim Financial Reporting and Paragraph 9.22 of the Bursa Malaysia Securities Berhad Main Market Listing Requirements (“Bursa Securities Listing Requirements”) and should be read in conjunction with the Group’s audited financial statements for the financial year ended 31 December 2010 and the accompanying explanatory notes attached to the unaudited condensed consolidated financial statements.

The significant accounting policies and methods adopted for the unaudited condensed consolidated financial statements are consistent with those adopted for the audited financial statements for the financial year ended 31 December 2010 except for the following:

**(a) changes on the composition of the reportable operating segments**

An additional reportable operating segment, Home Services, which was previously included in the Fixed Line Services segment has been reported as a separate reportable operating segment in line with the internal reporting provided to the chief operating decision-makers. Home Services comprise fixed voice services and data services to home customers. The Fixed Line Services segment has also been renamed to Enterprise Fixed Services segment which consists of a full suite of voice services, data services, VSAT services and IP and managed services to business customers.

As a result, the comparative segment information for the quarter ended 31 March 2010 as disclosed in Note 10 on page 13 have been restated to conform with the segment results presented in the current quarter ended 31 March 2011.

**(b) changes arising from the adoption of the revised FRSs which are applicable to the Group effective 1 January 2011 and have an impact on the accounting policies of the Group**

The adoption of the below revised FRS 3 “Business Combinations” and revised FRS 127 “Consolidated and Separate Financial Statements” have resulted in changes in the accounting policies of the Group in relation to business combinations and preparation of consolidated financial statements on transactions with non-controlling interests. As these revised FRSs are effective prospectively, the Group has applied the changes prospectively from 1 January 2011.

*Revised FRS 3 “Business Combinations”*

The revised standard continues to apply the acquisition method to business combinations, with some significant changes. There is a choice on an acquisition-by-acquisition basis to measure the non-controlling interest in the acquiree at fair value or at the non-controlling interest’s proportionate share of the acquiree’s net assets. All acquisition-related costs should be expensed. There is no impact on the unaudited condensed consolidated financial statements for the period ended 31 March 2011, as there is no business combination undertaken by the Group during the quarter.

*Revised FRS 127 “Consolidated and Separate Financial Statements”*

The revised standard requires the effects of all transactions with non-controlling interests to be recorded in equity if there is no change in control and these transactions will no longer result in goodwill or gains and losses. All earnings and losses of the subsidiary are attributed to the parent and the non-controlling interest, even if the attribution of losses to the non-controlling interest results in a debit balance in the shareholders’ equity. Profit or loss attribution to non-controlling interests for prior years is not restated. The standard also specifies the accounting when control is lost. Any remaining interest in the entity is re-measured to fair value, and a gain or loss is recognised in profit or loss. There is no significant impact arising from the adoption of this revised standard other than the Group has recognised RM1 million on profit attributable to the non-controlling interest in the current quarter.

**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**1. BASIS OF PREPARATION (CONTINUED)**

**Issues Committee (“IC”) Interpretation and Amendments to FRSs and IC Interpretations that are applicable to the Group effective 1 January 2011 but have no significant impact on the unaudited condensed financial statements**

The adoption of the following IC Interpretation and amendments to FRSs and IC Interpretations that came into effect on 1 January 2011, as disclosed in the audited consolidated financial statements for the financial year ended 31 December 2010, did not have any significant impact on the unaudited condensed consolidated financial statements upon their initial application.

- Amendments to FRS 2                      Share-based Payment
- Amendments to FRS 5                      Non-current Assets Held for Sale and Discontinued Operations
- Amendments to FRS 7                      Improving Disclosure about Financial Instruments
- Amendments to FRS 138                      Intangible Assets
- Amendments to IC Interpretation 9      Reassessment of Embedded Derivatives
- Amendments to FRS 2                      Group Cash-settled Share-based Payment Transactions
- IC Interpretation 4                          Determining whether an Arrangement contains a Lease
- Amendments to FRSs contained in the document entitled “Improvements to FRSs (2010)”

**FRS that is applicable to the Group but not yet effective**

The Group has not early adopted the following standard that has been issued by the MASB as this is effective for financial period beginning on or after 1 January 2012.

- Revised FRS 124                              Related Party Disclosures





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**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**2. REVIEW OF PERFORMANCE**

**(A) Performance of the current quarter against the preceding quarter (1<sup>st</sup> Quarter 2011 versus 4<sup>th</sup> Quarter 2010)**

<b>Financial indicators (RM'm unless otherwise indicated)</b>	<b>1<sup>st</sup> Quarter 2011 (unaudited)</b>	<b>4<sup>th</sup> Quarter 2010 (unaudited)</b>	<b>Variance</b>	<b>% Variance</b>
Revenue	<b>2,133</b>	2,310	(177)	(8)
EBITDA <sup>(1)</sup>	<b>1,090</b>	1,168	(78)	(7)
EBITDA margin (%)	<b>51.1</b>	50.6	0.5	NA
Profit before tax (“PBT”)	<b>741</b>	832	(91)	(11)
Profit for the period	<b>540</b>	610	(70)	(11)
Total depreciation	<b>252</b>	249	3	1
Total amortisation	<b>26</b>	22	4	18

**Note:**

<sup>(1)</sup> Defined as profit before interest income, finance cost, tax, depreciation, amortisation and allowance for write down of identified network costs.

**The numbers in the new definition column in the following table are not comparable due to the change in definition of mobile subscriptions as follows:**

With effect from 1 January 2011, the Group has adopted a stricter definition of subscriptions for reporting purposes that is more reflective of the revenue generating base. The definitions of mobile subscriptions for postpaid, prepaid and wireless broadband are now as follows:

- Postpaid and wireless broadband: subscriptions on the register excluding subscriptions that have been barred for more than 50 days.
- Prepaid: subscriptions on the register excluding subscriptions that do not have any revenue contribution for more than 50 days.

Accordingly, the number of mobile subscriptions, monthly ARPU and average monthly MOU per subscription for the 1<sup>st</sup> Quarter, 2011 have been computed based on the new definitions.

<b>Operational indicators</b>	<b>New definition 1<sup>st</sup> Quarter 2011</b>	<b>Old definition 1<sup>st</sup> Quarter 2011</b>	<b>Old definition 4<sup>th</sup> Quarter 2010</b>
Number of mobile subscriptions ('000)			
- Postpaid	<b>2,641</b>	2,679	2,673
- Prepaid	<b>9,500</b>	10,799	10,687
- Wireless broadband	<b>602</b>	636	594
- Total	<b>12,743</b>	14,114	13,954
Monthly ARPU (RM)			
- Postpaid	<b>105</b>	104	108
- Prepaid	<b>34</b>	31	34
- Wireless broadband	<b>61</b>	61	64
- Blended	<b>49</b>	46	49
Average monthly MOUs (minutes) per subscription			
- Postpaid	<b>348</b>	343	356
- Prepaid	<b>137</b>	124	126
- Blended	<b>180</b>	167	171

  
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**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**2. REVIEW OF PERFORMANCE (continued)**

**(A) Performance of the current quarter against the preceding quarter (1<sup>st</sup> Quarter 2011 versus 4<sup>th</sup> Quarter 2010) (continued)**

The Group posted a quarter-on-quarter revenue drop of 8% or RM177 million primarily driven by decreases in voice, non-voice revenue and hubbing revenue. The decrease in voice and non-voice revenues was mainly due to seasonal decline in usage and fewer calendar days in the quarter. Nonetheless, non-voice revenue as a percentage of total mobile services revenue increased from 41% to 42%. The decline in hubbing revenue was in line with the planned scale down in hubbing business. Wireless broadband revenue grew by 4% or RM4 million to RM115 million as a result of introduction of new packages.

In the current quarter, the Group's EBITDA dropped by RM78 million or 7% on the back of lower revenue partly offset by lower interconnect and marketing expenses. The EBITDA margin, however, increased by 0.5% point from the previous quarter.

As a result of lower EBITDA, higher net finance costs and depreciation and amortisation, PBT at RM741 million was RM91 million or 11% lower than the preceding quarter. Consequently, profit for the period was lower at RM540 million compared to RM610 million in the preceding quarter.

**(B) Performance of the current year against the preceding year (YTD 31 March 2011 versus YTD 31 March 2010)**

<b>Financial indicators (RM'm unless otherwise indicated)</b>	<b>YTD 2011 (unaudited)</b>	<b>YTD 2010 (unaudited)</b>	<b>Variance</b>	<b>% Variance</b>
Revenue	<b>2,133</b>	2,152	(19)	(1)
EBITDA <sup>(1)</sup>	<b>1,090</b>	1,082	8	1
EBITDA margin (%)	<b>51.1</b>	50.3	0.8	NA
Profit before tax	<b>741</b>	765	(24)	(3)
Profit for the period	<b>540</b>	552	(12)	(2)
Total depreciation	<b>252</b>	246	6	2
Total amortisation	<b>26</b>	21	5	24

Note:

<sup>(1)</sup> Defined as profit before interest income, finance cost, tax, depreciation, amortisation and allowance for write down of identified network costs.

  
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**2. REVIEW OF PERFORMANCE (continued)**

**(B) Performance of the current year against the preceding year (YTD 31 March 2011 versus YTD 31 March 2010)  
(continued)**

Operational indicators	New definition YTD 2011	Old definition YTD 2011	Old definition YTD 2010
Number of mobile subscriptions ('000)			
- Postpaid	<b>2,641</b>	2,679	2,711
- Prepaid	<b>9,500</b>	10,799	9,667
- Wireless broadband	<b>602</b>	636	313
- Total	<b>12,743</b>	14,114	12,691
Monthly ARPU (RM)			
- Postpaid	<b>105</b>	104	102
- Prepaid	<b>34</b>	31	37
- Wireless broadband	<b>61</b>	61	69
- Blended	<b>49</b>	46	52
Average monthly MOUs (minutes) per subscription			
- Postpaid	<b>348</b>	343	358
- Prepaid	<b>137</b>	124	122
- Blended	<b>180</b>	167	173

Revenue decreased by 1% or RM19 million over last year mainly due to reduction in voice, interconnect and hubbing revenue, partially offset by increase in non-voice revenue generated from the mobile services. The decrease in interconnect revenue was due to reduction in mobile and fixed termination rates since July last year whilst the decline in hubbing revenue was in line with the planned scale down in hubbing business. The growth in non-voice revenue was primarily due to increase in Advanced Data Services and wireless broadband.

The Group's EBITDA grew by 1% or RM8 million on the back of lower direct and operating expenses, partly offset by lower revenue. The resultant EBITDA margin increased by 0.8% point from the previous period largely due to the decrease in interconnect expenses partly offset by higher network costs and staff costs coupled with lower revenue.

YoY PBT is lower primarily due to higher net finance costs due to additional borrowings. Consequently, profit for the period was lower at RM540 million compared to RM552 million in the corresponding period last year.

**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**3. PROSPECTS FOR THE FINANCIAL YEAR ENDING 31 DECEMBER 2011**

Intense competition among existing players, as well as the emergence of many new entrants in the Malaysian telecommunications industry, including those in the broadband sector, have contributed to the increasingly challenging operating environment, with increasing pressure on revenue and margins.

The next phase of growth in the industry will remain largely driven by demand for broadband and internet access services, with increasing adoption of smartphones and tablets. In preparation for this, and with the objective of enhancing customer experience, we have and will continue to invest prudently in the growth and ongoing transformation of our network, build on the existing range of passive infrastructure-sharing already undertaken, and continue to seed devices in the market to encourage early adoption of data usage and bring forward data revenues.

The Group will also continue to maintain its discipline and focus on operating efficiency and cost management to maintain current levels of profitability and cashflows.

Barring any unforeseen circumstances, the Board of Directors expects the performance of the Group for the financial year ending 31 December 2011 to be satisfactory.

**4. QUALIFICATION OF PRECEDING AUDITED FINANCIAL STATEMENTS**

There was no qualification to the preceding audited financial statements for the financial year ended 31 December 2010.

**5. SEASONAL / CYCLICAL FACTORS**

The operations of the Group were not significantly affected by seasonality and cyclical factors.

**6. UNUSUAL ITEMS**

There were no significant unusual items affecting the assets, liabilities, equity, net income, or cash flows during the financial period ended 31 March 2011.

**7. MATERIAL CHANGES IN ESTIMATES**

There were no material changes in estimates of amounts reported in prior financial years that have a material effect in the financial period ended 31 March 2011.

**8. DEBT AND EQUITY SECURITIES**

There were no issuance, repurchase and repayment of debt and equity securities by the Group during the financial period ended 31 March 2011.

**9. DIVIDENDS PAID**

During the financial period ended 31 March 2011, the fourth interim single-tier tax exempt dividend of 8.0 sen per ordinary share each in respect of the financial year ended 31 December 2010, amounting to RM600 million was paid on 30 March 2011.

  
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**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**10. SEGMENT RESULTS AND REPORTING**

As described in Note 1(a) on page 7, an additional reportable operating segment, Home Services, which was previously included in Fixed Line Services segment has been reported as a separate reportable operating segment. The Group is now operating in four key segments in Malaysia, comprising the provision of Mobile Services which is a major contributor to the Group's operations, Enterprise Fixed Services, International Gateway Services and Home Services. Comparatives have been restated to conform with the current quarter presentation. Inter-segment revenue comprise network services and management services rendered to other business segments within the Group. Some transactions are transacted at normal commercial terms that are no more favourable than that available to other third parties whilst the rest are allocated based on an equitable basis of allocation.

<u>Quarter Ended</u> <u>31/3/2011</u>	Mobile services RM' m	Enter- prise fixed services RM' m	Interna- tional gateway services RM' m	Home services RM' m	Other opera- tions RM' m	Elimi- nation RM' m	Group RM' m
External revenue	2,038	43	48	4	-	-	2,133
Inter-segment revenue	7	6	46	-	80	(139)	-
Total revenue	<u>2,045</u>	<u>49</u>	<u>94</u>	<u>4</u>	<u>80</u>	<u>(139)</u>	<u>2,133</u>
Profit/(loss) from operations	<u>814</u>	<u>(1)</u>	<u>5</u>	<u>(15)</u>	<u>2</u>	<u>-</u>	<u>805</u>
Finance income							9
Finance cost							(73)
Profit before tax							<u>741</u>
<u>Quarter Ended</u> <u>31/3/2010 (Restated)</u>							
External revenue	2,023	39	86	4	-	-	2,152
Inter-segment revenue	13	11	65	-	69	(158)	-
Total revenue	<u>2,036</u>	<u>50</u>	<u>151</u>	<u>4</u>	<u>69</u>	<u>(158)</u>	<u>2,152</u>
Profit from operations	<u>802</u>	<u>12</u>	<u>1</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>815</u>
Finance income							5
Finance cost							(55)
Profit before tax							<u>765</u>

  
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**11. VALUATIONS OF PROPERTY, PLANT AND EQUIPMENT**

There were no revaluations of property, plant and equipment for the period under review. As at 31 March 2011, all property, plant and equipment were stated at cost less accumulated depreciation.

**12. MATERIAL EVENTS SUBSEQUENT TO THE END OF THE FINANCIAL PERIOD**

There were no material events subsequent to the end of the quarter.

**13. CHANGES IN THE COMPOSITION OF THE GROUP**

There were no changes in the composition of the Group during the period under review.

**14. CONTINGENT LIABILITIES AND CONTINGENT ASSETS**

In the normal course of business, the Group incurs certain contingent liabilities arising from legal recourse sought by its customers and claims certain contingent assets from its vendors. No material losses/gains are anticipated as a result of these transactions.

The amounts of contingent liabilities as at 25 May 2011 were as follows:

	<b>RM' m</b>
Indemnity given to financial institutions – unsecured:	
(a) Royal Malaysian Customs (for bank guarantees in relation to clearance on import of goods)	<b>18</b>
(b) Malaysian Communications and Multimedia Commission (for performance guarantee in relation to 3G spectrum assignment)	<b>39</b>
(c) Others (for bank guarantees issued to mainly local authorities for the purpose of infrastructure works, utility companies and others)	<b>43</b>
	<b>100</b>
	<b>100</b>

**15. CAPITAL COMMITMENTS**

Capital expenditure for property, plant and equipment approved by the Directors and not provided for in the unaudited condensed consolidated financial statements as at 31 March 2011 are as follows:

	<b>RM' m</b>
Contracted for	<b>428</b>
Not contracted for	<b>862</b>
	<b>1,290</b>
	<b>1,290</b>

  
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**16. SIGNIFICANT RELATED PARTY DISCLOSURES**

The significant related party transactions and balances described below were carried out in the ordinary course of business and on commercial terms that are no more favourable than that available to other third parties.

	<u>Transactions for the period ended 31/3/2011</u>	<u>Balances due from/(to) as at 31/3/2011</u>
	RM' m	RM' m
<b>(a) Sales of goods and services to:</b>		
- MEASAT Broadcast Network Systems Sdn. Bhd. <sup>(1)</sup> (VSAT, telephony and international bandwidth services)	9	10
- Saudi Telecom Company (“STC”) <sup>(2)</sup> (roaming and international calls)	5	-
- Aircel Limited Group <sup>(3)</sup> (interconnect, roaming and international calls)	12	-
	<u>12</u>	<u>-</u>
<b>(b) Purchases of goods and services from:</b>		
- Aircel Limited Group <sup>(3)</sup> (interconnect, roaming and international calls)	12	-
- Sri Lanka Telecom Ltd <sup>(4)</sup> (roaming and international calls)	2	(1)
- Tanjong City Centre Property Management Sdn. Bhd. <sup>(5)</sup> (rental, signage, parking and utility charges)	14	(1)
- MEASAT Satellite Systems Sdn. Bhd. <sup>(6)</sup> (transponder lease rental)	4	(1)
- Digital Five Sdn Bhd <sup>(1)</sup> (contents provision and publishing and advertising agent)	-	(4)
- MEASAT Broadcast Network Systems Sdn. Bhd. <sup>(1)</sup> (advertising and video content)	3	(1)
- UTSB Management Sdn. Bhd. <sup>(5)</sup> (corporate management services)	6	(4)
- SRG Asia Pacific Sdn. Bhd. <sup>(5)</sup> (call handling and telemarketing services)	6	(5)
- STC <sup>(2)</sup> (roaming and international calls)	1	(1)
- UMTS (Malaysia) Sdn. Bhd. <sup>(7)</sup> (usage of 3G spectrum)	7	(2)
	<u>7</u>	<u>(2)</u>

  
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**16. SIGNIFICANT RELATED PARTY DISCLOSURES (continued)**

Notes:

Usaha Tegas Sdn. Bhd. (“UTSB”), Saudi Telecom Company (“STC”) and Harapan Nusantara Sdn. Bhd. (“Harapan Nusantara”) are parties related to the Company, by virtue of having joint control over MCB via Binariang GSM Sdn. Bhd. (“BGSM”), pursuant to a shareholders’ agreement in relation to BGSM. MCB is the immediate holding company of the Company.

UTSB is ultimately controlled by PanOcean Management Limited (“PanOcean”), via Excorp Holdings N.V. and Pacific States Investment Limited, the intermediate and immediate holding companies of UTSB respectively. PanOcean is the trustee of a discretionary trust, the beneficiaries of which are members of the family of Ananda Krishnan Tatparanandam (“TAK”) and foundations including those for charitable purposes. Although PanOcean and TAK are deemed to have an interest in the shares of the Company through UTSB’s deemed interest in BGSM and MCB, they do not have any economic or beneficial interest in the shares as such interest is held subject to the terms of the discretionary trust.

TAK also has a deemed interest in the shares of the Company via an entity which is a direct shareholder of BGSM and held by companies ultimately controlled by TAK.

<sup>(1)</sup> Subsidiary of Astro Holdings Sdn. Bhd. (“AHSB”).

<sup>(2)</sup> A major shareholder of BGSM, who has joint control over BGSM, the ultimate holding company of the Company

<sup>(3)</sup> Subsidiary of MCB

<sup>(4)</sup> Associate of UTSB

<sup>(5)</sup> Subsidiary of UTSB

<sup>(6)</sup> A company controlled by TAK

<sup>(7)</sup> Subsidiary of the Company and associate of AHSB. The transaction values and outstanding balances are eliminated in the consolidated financial statements

**17. PROFIT FORECAST OR PROFIT GUARANTEE**

Not applicable as the Group did not publish any profit forecast.

**18. TAXATION**

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER ENDED 31/3/2011</u>	<u>QUARTER ENDED 31/3/2010</u>	<u>YEAR ENDED 31/3/2011</u>	<u>YEAR ENDED 31/3/2010</u>
	RM’ m	RM’ m	RM’ m	RM’ m
Income tax:				
- Current tax	<b>208</b>	230	<b>208</b>	230
Deferred tax	<b>(7)</b>	(17)	<b>(7)</b>	(17)
<b>Total</b>	<b><u>201</u></b>	<u>213</u>	<b><u>201</u></b>	<u>213</u>

The Group effective tax rate for the current quarter ended 31 March 2011 was at 27.1%, higher than the statutory tax rate of 25% mainly due to certain expenses not being deductible for tax purposes.

**19. PROFIT/(LOSS) ON SALE OF UNQUOTED INVESTMENTS AND/OR PROPERTIES**

There were no sales of unquoted investments and/or properties during the current quarter.

**20. QUOTED SECURITIES**

There were no quoted securities acquired or disposed during the current quarter.



  
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**21. STATUS OF CORPORATE PROPOSALS ANNOUNCED**

There were no corporate proposals announced but not completed.

**22. BORROWINGS**

The borrowings as at 31 March 2011 are as follows:

	<b>CURRENT LIABILITIES</b>	<b>NON- CURRENT LIABILITIES</b>	<b>TOTAL</b>
	<b>RM' m</b>	<b>RM' m</b>	<b>RM' m</b>
<b><u>Secured</u></b>			
Finance lease liabilities	13	21	34
<b><u>Unsecured</u></b>			
Term loans	-	2,914	2,914
Syndicated term loans	-	2,545	2,545
Loan from a related party	-	34	34
Payables and accruals (deferred payment schemes)	-	46	46
	<u>13</u>	<u>5,560</u>	<u>5,573</u>
Currency exposure profile of borrowings is as follows:			
Ringgit Malaysia	13	2,504	2,517
United States Dollar	-	2,889 <sup>(1)</sup>	2,889
Singapore Dollar	-	167 <sup>(1)</sup>	167
	<u>13</u>	<u>5,560</u>	<u>5,573</u>

Note:

<sup>(1)</sup> Includes borrowings RM3,010 million which has been hedged using cross currency interest rate swaps as further disclosed in Note 23.

  
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**23. DERIVATIVE FINANCIAL INSTRUMENTS**

**(a) Disclosure of derivatives**

Details of derivative financial instruments outstanding as at 31 March 2011 are set out below:

<u>TYPE OF DERIVATIVES</u>	<u>CONTRACT/ NOTIONAL VALUE</u> RM'm	<u>FAIR VALUE</u> RM'm
<b>Cash flow hedge derivatives:</b>		
Cross Currency Interest Rate Swaps ("CCIRs")		
- less than 1 year	-	-
- 1 year to 3 years	-	-
- more than 3 years	<u>3,337</u>	<u>395</u>
<b>Total</b>	<u><u>3,337</u></u>	<u><u>395</u></u>

Other than those disclosed in the Group's audited financial statements for the financial year ended 31 December 2010, the Group entered into below CCIRs during the quarter to hedge against fluctuation in the USD/RM and SGD/RM exchange rates on the USD100 million and SGD70 million term loans respectively.

<u>Cross Currency Interest Rate Swap</u>			
<u>Commence- ment Date</u>	<u>Contract/ Notional Value</u>	<u>Exchange Rate</u>	<u>Interest Rate</u>
28-Feb-11	USD100m	The Group pays Ringgit Malaysia in exchange for receiving USD at a pre-determined exchange rate of RM3.048 to USD1.00 and RM3.050 to USD1.00 on each USD50 million respectively for its principal and interest in which at the end of the tenure, principal is on bullet repayment basis.	The Group pays KLIBOR plus a spread in exchange for receiving LIBOR plus a spread on the notional principal amount.
28-Feb-11	SGD70m	The Group pays Ringgit Malaysia in exchange for receiving SGD at a pre-determined exchange rate of RM2.39 to SGD1.00 for its principal and interest in which at the end of the tenure, principal is on bullet repayment basis.	The Group pays KLIBOR plus a spread in exchange for receiving Singapore Offer Rate plus a spread on the notional principal amount.

**QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 MARCH 2011**

**23. DERIVATIVE FINANCIAL INSTRUMENTS (continued)**

**(a) Disclosure of derivatives (continued)**

There have been no changes since the end of the previous financial year ended 31 December 2010 in respect of the following:

- (a) the market risk and credit risk associated with the derivatives;
- (b) the cash requirements of the derivatives;
- (c) the policies in place for mitigating or controlling the risks associated with the derivatives; and
- (d) the related accounting policies.

**(b) Disclosure of gains/losses arising from fair value changes of financial liabilities**

The Group determines the fair values of the derivative financial instruments relating to the CCIRs using a valuation technique which utilises data from recognised financial information sources. Assumptions are based on market conditions existing at each reporting date. The fair values are calculated as the present value of the estimated future cash flow using an appropriate market based yield curve.

As at 31 March 2011, the Group has recognised derivative financial liabilities of RM395 million, an increase of RM46 million from the previous financial year ended 31 December 2010, on remeasuring the fair values of the derivative financial instruments. The corresponding increase has been included in equity in the cashflow hedging reserve of which RM54 million for the current quarter was transferred to the income statement to offset the unrealised gain of RM53 million which arose from the strengthening of RM against USD and to recognise additional interest expense of RM1m as the underlying interest rates were lower than the hedged rates on the borrowings. This has resulted in a reduction on the debit balance in the cashflow hedging reserve as at 31 March 2011 by RM8 million to RM91 million from the financial year ended 31 December 2010.

The losses recognised in the cash flow hedging reserve in equity of RM91 million as at 31 March 2011 represents the deferred fair value losses relating to the CCIRs which will be continuously released to the income statement within finance cost until the underlying borrowings are repaid.

As the Group intends to hold the borrowings and associated derivative instruments to maturity, any changes to the fair values of the derivative instruments will not impact the income statement and will be taken to the cash flow hedging reserve in equity.

  
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**24. REALISED AND UNREALISED RETAINED EARNINGS**

The following analysis of realised and unrealised retained earnings at the legal entity level is prepared in accordance with Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Securities Listing Requirements, as issued by the Malaysian Institute of Accountants whilst the disclosure at the Group level is based on the prescribed format by the Bursa Malaysia Securities Berhad.

	<b>AS AT</b>
	<b>31/3/2011</b>
	<b>RM' m</b>
Retained earnings of the Company and its subsidiaries:	
- Realised	749
- Unrealised	(532)
	217
Less: Consolidation adjustments	(27)
	190
<b>Total retained earnings as per Consolidated Statements of Financial Position</b>	<b>190</b>

**25. MATERIAL LITIGATION**

There is no material litigation as at 25 May 2011.

**26. DIVIDENDS**

(a) Interim dividend

The Board of Directors has declared a first interim single-tier tax exempt dividend of 8.0 sen per ordinary share in respect of the financial year ending 31 December 2011, to be paid on 30 June 2011. The entitlement date for the dividend payment is 15 June 2011.

A depositor shall qualify for entitlement to the dividend only in respect of:

- (i) shares transferred to the depositor's securities account before 4.00 pm on 15 June 2011 in respect of transfers; and
- (ii) shares bought on Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.

The Board of Directors intends that interim dividends for the balance of the current financial year will be declared continuously on a quarterly basis and expects that these interim dividends will be at an amount similar to that declared in 2010.

  
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**27. BASIC EARNINGS PER SHARE**

		INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
		QUARTER ENDED 31/3/2011	QUARTER ENDED 31/3/2010	PERIOD ENDED 31/3/2011	PERIOD ENDED 31/3/2010
Profit attributable to the equity holders of the Company	(RM' m)	<u>539</u>	<u>552</u>	<u>539</u>	<u>552</u>
Number of issued ordinary shares	(' m)	<u>7,500</u>	<u>7,500</u>	<u>7,500</u>	<u>7,500</u>
Basic earnings per share	(sen)	<u>7.2</u>	<u>7.4</u>	<u>7.2</u>	<u>7.4</u>

By order of the Board

Dipak Kaur  
 (LS 5204)  
 Company Secretary  
 31 May 2011  
 Kuala Lumpur